

**STATEMENT OF
REVENUES & EXPENDITURES
All Profit & Loss Accounts**

Company
All Branches and Departments
AS OF 09/30/02

PERIOD SEP ENDING 09/02	PERCENT	BUDGET	PERCENT		YEAR TO DATE 2002	PERCENT	BUDGET YEAR TO DATE	PERCENT
Revenues								
71,347.74	51.7 %	70,000.00	53.0 %	Sales	663,761.19	48.4 %	630,000.00	53.0 %
20,762.44	15.0 %	20,000.00	15.2 %	Sales	190,547.82	13.9 %	180,000.00	15.2 %
34,933.46	25.3 %	35,000.00	26.5 %	Sales	321,537.48	23.5 %	315,000.00	26.5 %
9,655.47	7.0 %	7,000.00	5.3 %	Sales	62,015.55	4.5 %	63,000.00	5.3 %
0.00	0.0 %	0.00	0.0 %	Miscellaneous Income	490.07	0.0 %	0.00	0.0 %
0.00	0.0 %	0.00	0.0 %	Miscellaneous Income	161.02	0.0 %	0.00	0.0 %
0.00	0.0 %	0.00	0.0 %	Miscellaneous Income	308.12	0.0 %	0.00	0.0 %
0.00	0.0 %	0.00	0.0 %	Miscellaneous Income	99.96	0.0 %	0.00	0.0 %
0.00	0.0 %	0.00	0.0 %	Consulting & Design	81,540.01	6.0 %	0.00	0.0 %
0.00	0.0 %	0.00	0.0 %	Consulting & Design	31,657.01	2.3 %	0.00	0.0 %
20.00	0.0 %	0.00	0.0 %	Finance Charges	2,826.12	0.2 %	0.00	0.0 %
0.00	0.0 %	0.00	0.0 %	Finance Charges	813.69	0.1 %	0.00	0.0 %
0.00	0.0 %	0.00	0.0 %	Finance Charges	1,233.73	0.1 %	0.00	0.0 %
0.00	0.0 %	0.00	0.0 %	Finance Charges	226.98	0.0 %	0.00	0.0 %
1,142.77	0.8 %	0.00	0.0 %	Interest Income	2,768.81	0.2 %	0.00	0.0 %
0.00	0.0 %	0.00	0.0 %	Interest Income	384.17	0.0 %	0.00	0.0 %
195.63	0.1 %	0.00	0.0 %	Discounts Taken	5,433.64	0.4 %	0.00	0.0 %
0.00	0.0 %	0.00	0.0 %	Discounts Taken	1,524.44	0.1 %	0.00	0.0 %
0.00	0.0 %	0.00	0.0 %	Discounts Taken	2,955.55	0.2 %	0.00	0.0 %
0.00	0.0 %	0.00	0.0 %	Discounts Taken	539.91	0.0 %	0.00	0.0 %
138,057.51	100.0 %	132,000.00	100.0 %	Total Revenues	1,370,825.27	100.0 %	1,188,000.00	100.0 %
Cost of Sales								
49,786.57	36.1 %	40,000.00	30.3 %	Cost of Goods Sold	453,632.49	33.1 %	360,000.00	30.3 %
12,798.00	9.3 %	14,000.00	10.6 %	Cost of Goods Sold	117,190.32	8.6 %	126,000.00	10.6 %
24,228.76	17.6 %	21,000.00	15.9 %	Cost of Goods Sold	224,773.19	16.4 %	189,000.00	15.9 %
6,027.76	4.4 %	3,500.00	2.7 %	Cost of Goods Sold	37,689.09	2.8 %	31,500.00	2.7 %
497.40	0.4 %	250.00	0.2 %	Freight	2,774.72	0.2 %	2,250.00	0.2 %
0.00	0.0 %	75.00	0.1 %	Freight	672.25	0.1 %	675.00	0.1 %
312.30	0.2 %	100.00	0.1 %	Freight	1,612.27	0.1 %	900.00	0.1 %
0.00	0.0 %	25.00	0.0 %	Freight	240.22	0.0 %	225.00	0.0 %
93,650.79	67.8 %	78,950.00	59.8 %	Total Cost of Sales	838,584.55	61.2 %	710,550.00	59.8 %
44,406.72	32.2 %	53,050.00	40.2 %	Gross Profit	532,240.72	38.8 %	477,450.00	40.2 %
General & Administrative Expenses								
280.28	0.2 %	0.00	0.0 %	Purchases - Miscellaneous	2,997.85	0.2 %	0.00	0.0 %
0.00	0.0 %	0.00	0.0 %	Purchases - Miscellaneous	790.17	0.1 %	0.00	0.0 %
177.70	0.1 %	0.00	0.0 %	Purchases - Miscellaneous	1,254.30	0.1 %	0.00	0.0 %

PERIOD SEP ENDING 09/02	PERCENT	BUDGET	PERCENT		YEAR TO DATE 2002	PERCENT	BUDGET YEAR TO DATE	PERCENT
0.00	0.0 %	0.00	0.0 %	Purchases - Miscellaneous	197.54	0.0 %	0.00	0.0 %
0.00	0.0 %	0.00	0.0 %	Inventory Adjustments	3,828.77	0.3 %	0.00	0.0 %
0.00	0.0 %	0.00	0.0 %	Inventory Adjustments	1,115.10	0.1 %	0.00	0.0 %
0.00	0.0 %	0.00	0.0 %	Inventory Adjustments	1,262.43	0.1 %	0.00	0.0 %
0.00	0.0 %	0.00	0.0 %	Inventory Adjustments	414.54	0.0 %	0.00	0.0 %
358.05	0.3 %	900.00	0.7 %	Sales Tax	7,996.51	0.6 %	8,100.00	0.7 %
0.00	0.0 %	400.00	0.3 %	Sales Tax	2,131.78	0.2 %	3,600.00	0.3 %
132.52	0.1 %	400.00	0.3 %	Sales Tax	3,463.49	0.3 %	3,600.00	0.3 %
0.00	0.0 %	100.00	0.1 %	Sales Tax	629.87	0.1 %	900.00	0.1 %
12,642.38	9.2 %	11,000.00	8.3 %	Salaries	116,890.46	8.5 %	99,000.00	8.3 %
2,554.00	1.9 %	3,000.00	2.3 %	Salaries	31,000.32	2.3 %	27,000.00	2.3 %
2,100.00	1.5 %	7,000.00	5.3 %	Salaries	32,535.07	2.4 %	63,000.00	5.3 %
767.50	0.6 %	1,200.00	0.9 %	Salaries	10,665.80	0.8 %	10,800.00	0.9 %
1,439.22	1.0 %	3,300.00	2.5 %	Payroll Taxes	26,559.55	1.9 %	29,700.00	2.5 %
195.39	0.1 %	950.00	0.7 %	Payroll Taxes	7,240.48	0.5 %	8,550.00	0.7 %
167.55	0.1 %	1,600.00	1.2 %	Payroll Taxes	11,843.37	0.9 %	14,400.00	1.2 %
58.71	0.0 %	0.00	0.0 %	Payroll Taxes	2,233.92	0.2 %	0.00	0.0 %
189.48	0.1 %	0.00	0.0 %	401(k) Employer Expense	1,291.50	0.1 %	0.00	0.0 %
0.00	0.0 %	0.00	0.0 %	401(k) Employer Expense	237.44	0.0 %	0.00	0.0 %
392.50	0.3 %	200.00	0.2 %	Employee Expenses	2,249.14	0.2 %	1,800.00	0.2 %
0.00	0.0 %	50.00	0.0 %	Employee Expenses	540.73	0.0 %	450.00	0.0 %
0.00	0.0 %	100.00	0.1 %	Employee Expenses	661.85	0.1 %	900.00	0.1 %
0.00	0.0 %	25.00	0.0 %	Employee Expenses	121.69	0.0 %	225.00	0.0 %
0.00	0.0 %	200.00	0.2 %	Entertainment	3,542.44	0.3 %	1,800.00	0.2 %
0.00	0.0 %	50.00	0.0 %	Entertainment	1,158.05	0.1 %	450.00	0.0 %
0.00	0.0 %	100.00	0.1 %	Entertainment	1,705.80	0.1 %	900.00	0.1 %
0.00	0.0 %	25.00	0.0 %	Entertainment	316.59	0.0 %	225.00	0.0 %
400.41	0.3 %	300.00	0.2 %	Travel	5,818.19	0.4 %	2,700.00	0.2 %
0.00	0.0 %	50.00	0.0 %	Travel	1,053.49	0.1 %	450.00	0.0 %
0.00	0.0 %	500.00	0.4 %	Travel	5,558.47	0.4 %	4,500.00	0.4 %
0.00	0.0 %	25.00	0.0 %	Travel	375.64	0.0 %	225.00	0.0 %
0.00	0.0 %	0.00	0.0 %	Depreciation Expense	9,320.58	0.7 %	0.00	0.0 %
0.00	0.0 %	0.00	0.0 %	Depreciation Expense	2,721.28	0.2 %	0.00	0.0 %
0.00	0.0 %	0.00	0.0 %	Depreciation Expense	2,980.31	0.2 %	0.00	0.0 %
0.00	0.0 %	0.00	0.0 %	Depreciation Expense	529.67	0.0 %	0.00	0.0 %
50.63	0.0 %	250.00	0.2 %	Office Expense	1,543.63	0.1 %	2,250.00	0.2 %
0.00	0.0 %	75.00	0.1 %	Office Expense	435.81	0.0 %	675.00	0.1 %
75.14	0.1 %	150.00	0.1 %	Office Expense	1,309.80	0.1 %	1,350.00	0.1 %
0.00	0.0 %	75.00	0.1 %	Office Expense	222.64	0.0 %	675.00	0.1 %
153.11	0.1 %	200.00	0.2 %	Auto & Truck Expense	2,087.69	0.2 %	1,800.00	0.2 %
0.00	0.0 %	50.00	0.0 %	Auto & Truck Expense	559.82	0.0 %	450.00	0.0 %
58.12	0.0 %	100.00	0.1 %	Auto & Truck Expense	753.06	0.1 %	900.00	0.1 %
0.00	0.0 %	25.00	0.0 %	Auto & Truck Expense	129.61	0.0 %	225.00	0.0 %
401.76	0.3 %	0.00	0.0 %	Miscellaneous Expense	1,187.53	0.1 %	0.00	0.0 %
0.00	0.0 %	0.00	0.0 %	Miscellaneous Expense	217.84	0.0 %	0.00	0.0 %
25.05	0.0 %	0.00	0.0 %	Miscellaneous Expense	447.18	0.0 %	0.00	0.0 %
0.00	0.0 %	0.00	0.0 %	Miscellaneous Expense	76.53	0.0 %	0.00	0.0 %
0.00	0.0 %	0.00	0.0 %	Bank Charges	193.52	0.0 %	0.00	0.0 %
0.00	0.0 %	0.00	0.0 %	Bank Charges	57.02	0.0 %	0.00	0.0 %
0.00	0.0 %	0.00	0.0 %	Bank Charges	134.10	0.0 %	0.00	0.0 %
0.00	0.0 %	0.00	0.0 %	Bank Charges	24.89	0.0 %	0.00	0.0 %
308.55	0.2 %	0.00	0.0 %	Discounts Given	6,138.87	0.5 %	0.00	0.0 %

PERIOD SEP ENDING 09/02	PERCENT	BUDGET	PERCENT		YEAR TO DATE 2002	PERCENT	BUDGET YEAR TO DATE	PERCENT
0.00	0.0 %	0.00	0.0 %	Discounts Given	1,629.91	0.1 %	0.00	0.0 %
846.57	0.6 %	500.00	0.4 %	Advertising	5,591.30	0.4 %	4,500.00	0.4 %
0.00	0.0 %	200.00	0.2 %	Advertising	1,375.21	0.1 %	1,800.00	0.2 %
211.12	0.2 %	250.00	0.2 %	Advertising	2,389.90	0.2 %	2,250.00	0.2 %
0.00	0.0 %	50.00	0.0 %	Advertising	391.41	0.0 %	450.00	0.0 %
0.00	0.0 %	75.00	0.1 %	Printing	1,091.65	0.1 %	675.00	0.1 %
0.00	0.0 %	25.00	0.0 %	Printing	318.38	0.0 %	225.00	0.0 %
291.85	0.2 %	50.00	0.0 %	Printing	785.95	0.1 %	450.00	0.0 %
0.00	0.0 %	20.00	0.0 %	Printing	89.00	0.0 %	180.00	0.0 %
25.00	0.0 %	100.00	0.1 %	Dues & Subscriptions	1,256.59	0.1 %	900.00	0.1 %
0.00	0.0 %	50.00	0.0 %	Dues & Subscriptions	333.06	0.0 %	450.00	0.0 %
0.00	0.0 %	20.00	0.0 %	Dues & Subscriptions	662.23	0.1 %	180.00	0.0 %
0.00	0.0 %	50.00	0.0 %	Dues & Subscriptions	117.24	0.0 %	450.00	0.0 %
162.00	0.1 %	125.00	0.1 %	Postal Expense	1,168.12	0.1 %	1,125.00	0.1 %
0.00	0.0 %	40.00	0.0 %	Postal Expense	292.40	0.0 %	360.00	0.0 %
81.54	0.1 %	75.00	0.1 %	Postal Expense	662.53	0.1 %	675.00	0.1 %
0.00	0.0 %	20.00	0.0 %	Postal Expense	105.97	0.0 %	180.00	0.0 %
298.72	0.2 %	150.00	0.1 %	Telephone	1,603.52	0.1 %	1,350.00	0.1 %
0.00	0.0 %	50.00	0.0 %	Telephone	377.77	0.0 %	450.00	0.0 %
76.70	0.1 %	75.00	0.1 %	Telephone	693.44	0.1 %	675.00	0.1 %
0.00	0.0 %	20.00	0.0 %	Telephone	112.18	0.0 %	180.00	0.0 %
3,179.65	2.3 %	2,000.00	1.5 %	Taxes & Licenses	19,752.65	1.4 %	18,000.00	1.5 %
0.00	0.0 %	600.00	0.5 %	Taxes & Licenses	4,785.81	0.4 %	5,400.00	0.5 %
1,773.58	1.3 %	800.00	0.6 %	Taxes & Licenses	8,360.03	0.6 %	7,200.00	0.6 %
0.00	0.0 %	150.00	0.1 %	Taxes & Licenses	1,223.45	0.1 %	1,350.00	0.1 %
81.67	0.1 %	700.00	0.5 %	Insurance Expense	5,698.08	0.4 %	6,300.00	0.5 %
60.00	0.0 %	300.00	0.2 %	Insurance Expense	2,197.21	0.2 %	2,700.00	0.2 %
0.00	0.0 %	330.00	0.3 %	Rental Expense	1,320.12	0.1 %	2,970.00	0.3 %
0.00	0.0 %	351.00	0.3 %	Rental Expense	2,807.88	0.2 %	3,159.00	0.3 %
935.55	0.7 %	800.00	0.6 %	Legal & Professional	7,882.24	0.6 %	7,200.00	0.6 %
0.00	0.0 %	250.00	0.2 %	Legal & Professional	1,937.64	0.1 %	2,250.00	0.2 %
73.80	0.1 %	200.00	0.2 %	Legal & Professional	1,826.15	0.1 %	1,800.00	0.2 %
0.00	0.0 %	50.00	0.0 %	Legal & Professional	324.76	0.0 %	450.00	0.0 %
1,084.20	0.8 %	800.00	0.6 %	Utilities	7,673.32	0.6 %	7,200.00	0.6 %
0.00	0.0 %	250.00	0.2 %	Utilities	1,910.77	0.1 %	2,250.00	0.2 %
412.79	0.3 %	600.00	0.5 %	Utilities	5,309.32	0.4 %	5,400.00	0.5 %
0.00	0.0 %	100.00	0.1 %	Utilities	902.05	0.1 %	900.00	0.1 %
32,522.79	23.6 %	42,626.00	32.3 %	Total General & Administrative Expense	415,712.96	30.3 %	383,634.00	32.3 %
11,883.93	8.6 %	10,424.00	7.9 %	Net Profit or Loss	116,527.76	8.5 %	93,816.00	7.9 %