

**STATEMENT OF
REVENUES & EXPENDITURES
All Profit & Loss Accounts**

Company
All Branches and Departments
AS OF 09/30/02

PERIOD SEP ENDING 09/02	PERIOD SEP ENDING 09/01		YEAR TO DATE 2002	YEAR TO DATE 2001
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Revenues

71,347.74	70,914.60	Sales	663,761.19	620,211.38
20,762.44	20,636.14	Sales	190,547.82	180,481.50
34,933.46	32,232.72	Sales	321,537.48	292,778.97
9,655.47	5,898.59	Sales	62,015.55	53,578.56
0.00	62.06	Miscellaneous Income	490.07	553.18
0.00	19.39	Miscellaneous Income	161.02	171.17
0.00	39.09	Miscellaneous Income	308.12	348.42
0.00	12.52	Miscellaneous Income	99.96	111.59
0.00	7,946.08	Consulting & Design	81,540.01	74,264.70
0.00	3,090.14	Consulting & Design	31,657.01	28,880.72
20.00	321.69	Finance Charges	2,826.12	2,712.07
0.00	93.61	Finance Charges	813.69	789.21
0.00	149.86	Finance Charges	1,233.73	1,292.69
0.00	27.40	Finance Charges	226.98	236.55
1,142.77	186.40	Interest Income	2,768.81	3,437.47
0.00	46.37	Interest Income	384.17	423.23
195.63	529.23	Discounts Taken	5,433.64	4,628.45
0.00	154.00	Discounts Taken	1,524.44	1,346.87
0.00	241.29	Discounts Taken	2,955.55	2,386.53
0.00	44.16	Discounts Taken	539.91	436.74

138,057.51**142,645.34****Total Revenues****1,370,825.27****1,269,070.00**

Cost of Sales

49,786.57	48,630.62	Cost of Goods Sold	453,632.49	428,582.85
12,798.00	12,522.88	Cost of Goods Sold	117,190.32	110,129.03
24,228.76	22,675.10	Cost of Goods Sold	224,773.19	205,245.71
6,027.76	3,560.40	Cost of Goods Sold	37,689.09	32,376.41
497.40	211.34	Freight	2,774.72	1,956.70
0.00	61.48	Freight	672.25	569.39
312.30	102.68	Freight	1,612.27	971.33
0.00	18.77	Freight	240.22	177.74

93,650.79**87,783.27****Total Cost of Sales****838,584.55****780,009.16****44,406.72****54,862.07****Gross Profit****532,240.72****489,060.84**

General & Administrative Expenses

280.28	434.87	Purchases - Miscellaneous	2,997.85	2,653.98
0.00	126.54	Purchases - Miscellaneous	790.17	772.31
177.70	185.62	Purchases - Miscellaneous	1,254.30	1,496.05

PERIOD SEP ENDING 09/02	PERIOD SEP ENDING 09/01		YEAR TO DATE 2002	YEAR TO DATE 2001
0.00	33.98	Purchases - Miscellaneous	197.54	273.78
0.00	423.38	Inventory Adjustments	3,828.77	3,702.75
0.00	123.22	Inventory Adjustments	1,115.10	1,077.51
0.00	139.72	Inventory Adjustments	1,262.43	1,221.91
0.00	46.11	Inventory Adjustments	414.54	403.23
358.05	925.85	Sales Tax	7,996.51	7,869.37
0.00	269.42	Sales Tax	2,131.78	2,289.99
132.52	337.84	Sales Tax	3,463.49	2,978.80
0.00	61.82	Sales Tax	629.87	545.11
12,642.38	9,686.76	Salaries	116,890.46	90,978.54
2,554.00	2,818.84	Salaries	31,000.32	26,474.76
2,100.00	7,697.54	Salaries	32,535.07	55,986.00
767.50	1,408.63	Salaries	10,665.80	10,245.43
1,439.22	3,213.42	Payroll Taxes	26,559.55	28,949.76
195.39	935.13	Payroll Taxes	7,240.48	8,424.38
167.55	1,660.32	Payroll Taxes	11,843.37	14,556.40
58.71	303.83	Payroll Taxes	2,233.92	2,663.83
189.48	0.00	401(k) Employer Expense	1,291.50	0.00
0.00	0.00	401(k) Employer Expense	237.44	0.00
392.50	200.80	Employee Expenses	2,249.14	1,708.55
0.00	58.42	Employee Expenses	540.73	497.19
0.00	87.33	Employee Expenses	661.85	735.56
0.00	15.99	Employee Expenses	121.69	134.62
0.00	143.83	Entertainment	3,542.44	3,533.58
0.00	41.85	Entertainment	1,158.05	1,028.27
0.00	120.31	Entertainment	1,705.80	1,689.91
0.00	22.01	Entertainment	316.59	309.25
400.41	284.44	Travel	5,818.19	6,988.40
0.00	34.73	Travel	1,053.49	1,601.29
0.00	497.49	Travel	5,558.47	5,731.82
0.00	14.65	Travel	375.64	361.43
0.00	1,165.67	Depreciation Expense	9,320.58	10,661.85
0.00	339.21	Depreciation Expense	2,721.28	3,102.60
0.00	281.03	Depreciation Expense	2,980.31	2,626.59
0.00	51.44	Depreciation Expense	529.67	480.67
50.63	243.28	Office Expense	1,543.63	1,895.14
0.00	70.80	Office Expense	435.81	551.49
75.14	115.72	Office Expense	1,309.80	1,333.08
0.00	21.17	Office Expense	222.64	243.95
153.11	80.12	Auto & Truck Expense	2,087.69	824.05
0.00	23.32	Auto & Truck Expense	559.82	239.80
58.12	782.30	Auto & Truck Expense	753.06	1,138.97
0.00	143.18	Auto & Truck Expense	129.61	208.44
401.76	128.49	Miscellaneous Expense	1,187.53	715.47
0.00	37.40	Miscellaneous Expense	217.84	208.21
25.05	43.89	Miscellaneous Expense	447.18	457.56
0.00	8.04	Miscellaneous Expense	76.53	83.73
0.00	10.26	Bank Charges	193.52	173.81
0.00	2.98	Bank Charges	57.02	50.58
0.00	11.92	Bank Charges	134.10	128.96
0.00	2.20	Bank Charges	24.89	23.61
308.55	599.78	Discounts Given	6,138.87	5,245.57

PERIOD SEP ENDING 09/02	PERIOD SEP ENDING 09/01		YEAR TO DATE 2002	YEAR TO DATE 2001
0.00	174.53	Discounts Given	1,629.91	1,526.45
846.57	670.07	Advertising	5,591.30	4,615.27
0.00	194.98	Advertising	1,375.21	1,343.04
211.12	212.72	Advertising	2,389.90	2,435.77
0.00	38.93	Advertising	391.41	445.74
0.00	93.76	Printing	1,091.65	1,675.45
0.00	27.30	Printing	318.38	487.57
291.85	49.80	Printing	785.95	703.40
0.00	9.11	Printing	89.00	128.71
25.00	104.57	Dues & Subscriptions	1,256.59	1,064.35
0.00	30.43	Dues & Subscriptions	333.06	309.73
0.00	57.30	Dues & Subscriptions	662.23	541.49
0.00	10.49	Dues & Subscriptions	117.24	99.09
162.00	91.87	Postal Expense	1,168.12	1,054.95
0.00	26.74	Postal Expense	292.40	306.99
81.54	60.72	Postal Expense	662.53	521.66
0.00	11.11	Postal Expense	105.97	95.46
298.72	158.88	Telephone	1,603.52	1,435.98
0.00	46.24	Telephone	377.77	417.87
76.70	77.13	Telephone	693.44	529.13
0.00	14.12	Telephone	112.18	96.84
3,179.65	1,962.53	Taxes & Licenses	19,752.65	15,170.58
0.00	571.09	Taxes & Licenses	4,785.81	4,414.64
1,773.58	804.11	Taxes & Licenses	8,360.03	6,029.32
0.00	147.17	Taxes & Licenses	1,223.45	1,103.37
81.67	686.88	Insurance Expense	5,698.08	5,309.70
60.00	281.44	Insurance Expense	2,197.21	2,110.26
0.00	165.00	Rental Expense	1,320.12	1,485.00
0.00	351.00	Rental Expense	2,807.88	3,159.00
935.55	788.67	Legal & Professional	7,882.24	7,310.60
0.00	229.50	Legal & Professional	1,937.64	2,127.38
73.80	274.03	Legal & Professional	1,826.15	2,017.32
0.00	50.15	Legal & Professional	324.76	369.18
1,084.20	866.78	Utilities	7,673.32	7,427.85
0.00	252.21	Utilities	1,910.77	2,161.49
412.79	144.63	Utilities	5,309.32	4,514.50
0.00	26.46	Utilities	902.05	826.14
32,522.79	46,279.34	Total General & Administrative Expense	415,712.96	403,649.16
11,883.93	8,582.73	Net Profit or Loss	116,527.76	85,411.68